



STRATA ENERGY SOLUTIONS

Smarter, More Efficient Energy Procurement Solutions - Tailored For Strata Communities.

For many strata communities, navigating energy procurement is complex and time-consuming. Utilizer offers a smarter, completely transparent alternative, delivering end-to-end energy procurement with clear comparisons, trusted providers, and the best-available pricing and commercial terms.

We simplify the procurement process, protect stakeholder interests, and help you secure long-term value without any guesswork. Our team acts as your independent advisor, ensuring outcomes that are commercially sound and aligned with the needs of your community.

Key Benefits for Strata Communities

NO DIRECT COST

Utilizer's fees are paid by the successful energy retailer via a transparent brokerage model, ensuring we always act in your best interests.

EXPERT MANAGED SOLUTIONS

End-to-end support from energy industry experts, so you don't have to bear the burden of complex utility arrangements on your own.

TAILORED SOLUTIONS

We review your current utility setup to improve pricing, efficiency, and transparency - matching you with a better-suited solution and provider.

OPTIMAL CONTRACTUAL T&CS

We assess and negotiate favourable contracts that protect stakeholder interests, reduce risk, and avoid hidden fees, or one-sided terms.

UNBIASED RECOMMENDATIONS

We don't work for retailers - we represent your best interests with clear, side-by-side comparisons and fully independent advice.

RETAILER RELATIONSHIPS

Our understanding of retailer processes and commercial offerings helps us navigate the market to get you the best-available outcomes.

Our Process: C&I Gas & Electricity Procurement

1

CLIENT DISCOVERY & SCOPE

Define project objectives, requirements, and timelines to ensure a clear foundation.

2

TENDER PREPARATION & APPROVAL

Prepare technical and commercial specifications for utility services, tailored to your property.

3

MARKET ENGAGEMENT

Invite a full suite of energy retailers to participate in a competitive, independent tender process.

4

TENDER FINDINGS & RECOMMENDATIONS

Analyse proposals and present clear, side-by-side recommendations aligned to your goals.

5

CONTRACT NEGOTIATIONS

Negotiate the best-available outcome, balancing price, risk, and stakeholder priorities.

6

AGREEMENT EXECUTION

Finalise contracts and onboard retailer, ensuring seamless transition and uninterrupted supply.

Common Property Types We Support

- ✓ C&I strata sites
- ✓ Mixed-use complexes
- ✓ Aged care & retirement villages
- ✓ Manufacturing facilities
- ✓ Shopping centres

Why Partner With Utilizer?

- ✓ Transparent, unbiased advice
- ✓ Market-leading procurement experts
- ✓ Fully managed, end-to-end solutions
- ✓ Regulatory guidance and support
- ✓ We work for you – not retailers



Utilizer Consistently Delivers

100% of our energy procurement tenders to date have achieved significantly improved commercial outcomes, compared to those obtained directly by Strata Communities.

Let's Connect

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FAQs

What does Utilizer do, and how are you paid?

We manage the end-to-end procurement of energy services for strata communities. There's no direct cost to your community—our fees are paid by the selected energy retailer through a transparent brokerage model. This ensures our recommendations remain fully independent and aligned with your best interests.

Which energy services can Utilizer help procure?

We support the procurement of electricity and gas for commercial and industrial sites, ensuring competitive outcomes through structured tender processes. Additional services such as centralised hot water, solar systems, and EV charging can also be included where relevant to your broader energy strategy.

How do you align procurement with our commercial objectives?

We take the time to understand your operational priorities, risk appetite, and energy usage profile before going to market. This ensures our recommendations support your broader strata community goals—whether that's cost certainty, flexibility, sustainability, or load optimisation.

When should Utilizer be engaged by Strata Communities?

Ideally, 6–9 months before your current energy agreement ends. This allows time to assess your site's needs, gather data and engage the market effectively. However, we can also work to much shorter timelines when needed, without compromising the integrity of the process.

How long does the procurement process take?

Most tenders take 4–6 weeks from initial brief to contract award. Complex sites or multi-utility tenders may take longer, depending on stakeholder availability or technical requirements. We work efficiently while ensuring each offer is carefully evaluated and all stakeholders are well-informed.

Why should we use Utilizer instead of going direct to a retailer?

We work for you—not retailers. Our process is fully transparent, independent, and designed to protect your interests at every stage of the procurement journey. 100% of tenders we've run to date have delivered far stronger commercial outcome than direct offers received by strata communities.

What support does Utilizer provide when transferring providers?

We manage the full transition to the new retailer—including commercial negotiation, onboarding, compliance support, and a smooth handover. Our role ensures nothing is missed and your strata community stays informed and in control throughout.

Can you include renewable energy or solar in the procurement?

Yes. We can incorporate GreenPower and PPAs as part of your energy procurement strategy to support emissions reduction. We also support the procurement of solar systems, battery storage, and EV charging where on-site solutions are suitable.